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Raiffeisen Bank Romania orders 190,000 Todos A200 smartcard readers

Raiffeisen Bank uses Todos A200 to make eBanking in Romania more trustworthy and user-friendly.

GOTHENBURG, SWEDEN — SEPTEMBER 23 — Raiffeisen Bank Romania has ordered 190,000 Todos A200 smartcard readers. The bank's objective is to increase security for its online customers and, as a result, increase their trust and confidence in eBanking with Todos's advanced technology.



Raiffeisen Bank is one of the country's leading banks with more than two million customers. It is a subsidiary of the Austrian Raiffeisen International Bank-Holding AG, which in turn is a fully consolidated subsidiary of Vienna-based Raiffeisen Zentralbank Österreich AG (RZB). RZB operates one of the largest banking networks in CEE, covering 17 Central and Eastern European markets through subsidiary banks, leasing companies and other financial services firms. The group's nearly 62,000 employees service 14.9 million customers via more than 3,200 business outlets.

This is Todos's first order from Raiffeisen Bank Romania, although Todos supplied a sister company, Tatra banka in Slovakia, with the same technology. This gave Raiffeisen a template for their own system and great confidence in Todos's abilities.

Raiffeisen Bank wanted to roll out an authentication solution very quickly and Todos was able to deploy a solution within weeks. Despite the speed of the process, Todos still managed to customize the devices with Romanian manuals, menus and the bank's logo.

"Todos's technology brings a new level of trust and security to Raiffeisen Bank Romania," says Bo Emanuelsson, Todos's Sales Director EMEA. "We are very excited to add them as a new client and we look forward to a long and happy relationship with the Raiffeisen network."

"Todos was a natural choice for us considering their impressive work with Tatra banka, amongst others," says Iulian Dascalescu, Procurement Director at Raiffeisen Romania. "This brings a new level of security to Romanian eBanking."

Raiffeisen Bank Romania is a leading bank on the Romanian market. It has more than two million customers and 550 branches. For more information visit: www.raiffeisen.ro.

Todos AB helps banks and other businesses create trusted, secure relationships with their customers online. Founded in 1987, Todos designs, develops, delivers and supports security solutions for remote authentication. We have delivered 20m products to 100+ financial institutions in more than 30 countries. When trust matters, trust Todos. For more information visit: www.todos.se.

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